

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL

FOR: Annual Contract for VMWare Licences Support and Subscription (SnS)  
 TIME & (July 7, 2016 through June 6, 2017)  
 DATE: 3:00 p.m., May 6, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	PRICE	TOTAL				
1.	<b>Base Period: Item Start Date to 20 Nov 17</b> 9 ea. Instance No. 145374698: 1, 145374699: 1, 145374700:1, 145374701:1, 145374701:1, 145374702:1, 145374703:1, 145374704:1, 145374705:1, 145374706:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Part No. VU5-PR-STR-P-SSS-C <b>Period: 05 Nov 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	605.19 5,446.71	605.55 5,449.95	610.47 5,494.23	vCloud Tech, Inc. 609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274	En Pointe Technologies Sales, LLC 1940 E. Mariposa Ave. El Segundo, CA 90245	SHI Government Solutions 1301 S. Mo-Pac Expressway Austin, TX 78746
2.	75 ea. Instance No. 155595015:75 Production Support Coverage VMware Site Recovery Manager 6 Enterprise (1 VM) Part No. VC-SRM6-ENT-P-SSS-F <b>Period: 01 Jul 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	160.09 12,006.75	160.19 12,014.25	161.49 12,111.75			
3.	1 ea. Instance No. 1334461062:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Part No. VU5-PR-STR-P-SSS-F <b>Period: 01 Jul 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	806.92 806.92	807.40 807.40	813.95 813.95			
4.	8 ea. Instance No. 155941799:8 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-C <b>Period: 13 Feb 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	531.12 4,248.96	531.44 4,251.52	535.75 4,286.00			
5.	4 ea. Instance No. 155958915:4 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-C <b>Period: 20 Feb 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	525.37 2,101.48	525.68 2,102.72	529.95 2,119.80			
6.	2 ea. Instance No. 157990403:2 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-C <b>Period: 21 Jul 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	394.03 788.06	394.27 788.54	315.50 631.00			
7.	4 ea. Instance No. 157369865:1, 157369866:1, 157369867:1, 157369868:1 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-F <b>Period: 05 Nov 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	312.77 1,251.08	312.96 1,251.84	315.50 1,262.00			
8.	3 ea. Instance No. 145514279:1, 145514280: 1, 45514281:1 Production Support Coverage VMware Horizon View Standard Edition: 10 pack Part No. VU5-PR-STR-P-SSS-C <b>Period: 21 Nov 16 to 20 Nov 17</b>	UNIT PRICE TOTAL	579.78 1,739.34	580.13 1,740.39	584.83 1,754.49			

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	PRICE	TOTAL				
9.	1 ea. Instance No. 154784058:1 Basic Support Coverage VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) Part No. VCS6-STD-G-SSS-F <b>Period: 01 Jul 16 to 20 Nov 17</b>	UNIT	1,625.46	1,625.46	1,626.44	1,626.44	1,639.64	1,639.64
10.	1 ea. Instance No. 154717714:1 Production Support Coverage VMware vCent Server 6 Standard for vSphere 6 (Per Instance) Part No. 154717714:1 <b>Period: 01 Jul 16 to 20 Nov 17</b>	UNIT	1,935.32	1,935.32	1,936.48	1,936.48	1,952.20	1,952.20
11.	46 ea. Instance No. 155021957:2, 155021961:6, 155021966:2, 155021969:2, 155021973:2, 155021975:2, 155021979:2, 155021982:2, 155021985:2, 155-021987:2, 155021991:2, 155021995:2, 155021999:2, 155022003:2, 155022009:2, 155022013:2, 155022017:2, 155022020:2, 155022023:2, 155022027:2, 155022030:2 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor Part No. VS6-EPL-P-SSS-F <b>Period: 01 Jul 16 to 20 Nov 17</b>	UNIT	1,128.40	51,906.40	1,129.07	51,937.22	1,138.24	52,359.04
	<b>BASE PERIOD TOTAL</b>	TOTAL		83,856.48		83,906.75		84,424.10
1.	<b>Extension 1: 21 Nov 17 to 20 Nov 18</b> 12 ea. Instance No. 145374698: 1, 145374699: 1, 145374700:1, 145374701:1, 145374702:1, 145374703:1, 145374703:1, 145374704:1, 145374705:1, 145374706:1, 145514279:1, 145514280:1, 145514281:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Pack Part No. VU5-PR-STR-P-SSS-C	UNIT	579.78	6,957.36	580.12	6,961.44	584.83	7,017.96
2.	75 ea. Instance No. 155595015:75 Production Support Coverage VMware Site Recovery Manager 6 Enterprise (1 VM) Part No. VC-SRM6-ENT-P-SSS-F	UNIT	115.03	8,627.25	115.09	8,631.75	116.03	8,702.25
3.	1 ea. Instance No. 134461062:1 Production Support Coverage VMware Horizon View Standard Edition:10 Pack Part No. VU5-PR-STR-P-SSS-F	UNIT	579.78	579.78	580.12	580.12	584.83	584.83
4.	14 ea. Instance No. 155941799:8, 155958915:4, 157990403:2 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-C	UNIT	299.63	4,194.82	299.80	4,197.20	302.24	4,231.36

Avid Systems, LLC  
 8535 Wurzbach Rd., Suite 209  
 San Antonio, TX 78249

Mobius Partners  
 1711 Citadel Plaza  
 San Antonio, TX 78209

Computer Solutions  
 814 Arion Parkway, Ste. 101  
 San Antonio, TX 78216

vCloud Tech, Inc.  
 609 Deep Valley Drive  
 Suite 200  
 Rolling Hills Estates, CA 90274

En Pointe Technologies Sales, LLC  
 1940 E. Mariposa Ave.  
 El Segundo, CA 90245

SHI Government Solutions  
 1301 S. Mo-Pac Expressway  
 Austin, TX 78746

BID NOT TABULATED  
 NON-RESPONSIVE  
 DIDN'T PRICE ADDENDUM 2

BID NOT TABULATED  
 NON-RESPONSIVE  
 DIDN'T PRICE EXTENSIONS

BID NOT TABULATED  
 NON-RESPONSIVE  
 DIDN'T PRICE EXTENSIONS

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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	Avid Systems, LLC 8535 Wurzbach Rd., Suite 209 San Antonio, TX 78249	Mobius Partners 1711 Citadel Plaza San Antonio, TX 78209	Computer Solutions 814 Arion Parkway, Ste. 101 San Antonio, TX 78216	vCloud Tech, Inc. 609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274	En Pointe Technologies Sales, LLC 1940 E. Mariposa Ave. El Segundo, CA 90245	SHI Government Solutions 1301 S. Mo-Pac Expressway Austin, TX 78746
5.	4 ea. Instance No. 157369865:1, 157369866:1, 157369867:1, 157369868:1 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-F	UNIT PRICE TOTAL	299.63 1,198.52	299.80 1,199.20	302.24 1,208.96			
6.	1 ea. Instance No. 154784058:1 Basic Support Coverage VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) Part No. VCS6-STD-G-SSS-F	UNIT PRICE TOTAL	1,167.90 1,167.90	1,168.60 1,168.60	1,178.09 1,178.09			
7.	1 ea. Instance No. 154717714:1 Production Support Coverage VMware vSphere 6 Standard for vSphere 6 (Per Instance) Part No. VCS6-STD-P-SSS-F	UNIT PRICE TOTAL	1,390.54 1,390.54	1,391.37 1,391.37	1,402.66 1,402.66			
8.	46 ea. Instance No. 155021957:2, 155021961:6, 155021966:2, 155021969:2, 155021973:2, 155021975:2, 155021979:2, 155021982:2, 155021985:2, 155021987:2, 155021991:2, 155021995:2, 155021999:2, 155022003:2, 155022009:2, 155022013:2, 155022017:2, 155022020:2, 155022023:2, 155022027:2, 155022030:2 Production Support Coverage Vmware vSphere 6 Enterprise Plus for 1 processor Part No. VS6-EPL-P-SSS-F	UNIT PRICE TOTAL	810.76 37,294.96	811.24 37,317.04	817.83 37,620.18			
	<b>EXTENSION 1 TOTAL</b>	TOTAL	61,411.13	61,446.72	61,946.29			
	<b>Extension 2: 21 Nov 18 to 20 Nov 19</b>							
1.	12 ea. Instance No. 145374698: 1, 145374699: 1, 145374700:1, 145374701:1, 145374702:1, 145374703:1, 145374703:1, 145374704:1, 145374705:1, 145374706:1, 145514279:1, 145514280:1, 145514281:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Pack Part No. VU5-PR-STR-P-SSS-C	UNIT PRICE TOTAL	579.78 6,957.36	580.12 6,961.44	584.83 7,017.96			
2.	75 ea. Instance No. 155595015:75 Production Support Coverage VMware Site Recovery Manager 6 Enterprise (1 VM) Part No. VC-SRM6-ENT-P-SSS-F	UNIT PRICE TOTAL	115.03 8,627.25	115.09 8,631.75	116.03 8,702.25			
3.	1 ea. Instance No. 134461062:1 Production Support Coverage VMware Horizon View Standard Edition:10 Pack Part No. VU5-PR-STR-P-SSS-F	UNIT PRICE TOTAL	579.78 579.78	580.12 580.12	584.83 584.83			
4.	14 ea. Instance No. 155941799:8, 155958915:4, 157990403:2 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-C	UNIT PRICE TOTAL	299.63 4,194.82	299.80 4,197.20	302.24 4,231.36			
						BID NOT TABULATED NON-RESPONSIVE DIDN'T PRICE ADDENDUM 2	BID NOT TABULATED NON-RESPONSIVE DIDN'T PRICE EXTENSIONS	BID NOT TABULATED NON-RESPONSIVE DIDN'T PRICE EXTENSIONS

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5.	4 ea. Instance No. 157369865:1, 157369866:1, 157369867:1, 157369868:1 Production Support Coverage VMware vSphere 6 Standard for 1 processor Part No. VS6-STD-P-SSS-F	UNIT PRICE TOTAL	299.63 1,198.52	299.80 1,199.20	302.24 1,208.96			
6.	1 ea. Instance No. 154784058:1 Basic Support Coverage VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) Part No. VCS6-STD-G-SSS-F	UNIT PRICE TOTAL	1,167.90 1,167.90	1,168.60 1,168.60	1,178.09 1,178.09			
7.	1 ea. Instance No. 154717714:1 Production Support Coverage VMware vSphere 6 Standard for vSphere 6 (Per Instance) Part No. VCS6-STD-P-SSS-F	UNIT PRICE TOTAL	1,390.54 1,390.54	1,391.37 1,391.37	1,402.66 1,402.66			
8.	46 ea. Instance No. 155021957:2, 155021961:6, 155021966:2, 155021969:2, 155021973:2, 155021975:2, 155021979:2, 155021982:2, 155021985:2, 155021987:2, 155021991:2, 155021995:2, 155021999:2, 155022003:2, 155022009:2, 155022013:2, 155022017:2, 155022020:2, 155022023:2, 155022027:2, 155022030:2 Production Support Coverage Vmware vSphere 6 Enterprise Plus for 1 processor Part No. VS6-EPL-P-SSS-F	UNIT PRICE TOTAL	810.76 37,294.96	811.24 37,317.04	817.83 37,620.18			
	<b>EXTENSION 2 TOTAL</b>	TOTAL	61,411.13	61,446.72	61,946.29			
	<b>Extension 3: 21 Nov 19 to 20 Nov 20</b>							
1.	12 ea. Instance No. 145374698: 1, 145374699: 1, 145374700:1, 145374701:1, 145374702:1, 145374703:1, 145374703:1, 145374704:1, 145374705:1, 145374706:1, 145514279:1, 145514280:1, 145514281:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Pack Part No. VU5-PR-STR-P-SSS-C	UNIT PRICE TOTAL	579.78 6,957.36	580.12 6,961.44	584.83 7,017.96			
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	<b>EXTENSION 3 TOTAL</b>	TOTAL	61,411.13	61,446.72	61,946.29			
1.	<b>Extension 4: 21 Nov 20 to 20 Nov 21</b> 12 ea. Instance No. 145374698: 1, 145374699: 1, 145374700:1, 145374701:1, 145374702:1, 145374703:1, 145374703:1, 145374704:1, 145374705:1, 145374706:1, 145514279:1, 145514280:1, 145514281:1 Production Support Coverage VMware Horizon View Standard Edition: 10 Pack Part No. VU5-PR-STR-P-SSS-C	UNIT PRICE TOTAL	579.78 6,957.36	580.12 6,961.44	584.83 7,017.96			
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	<b>EXTENSION 4 TOTAL</b>	TOTAL	61,411.13	61,446.72	61,946.29			
	<b>GRAND TOTAL (BASE, EXT 1, EXT 2, EXT 3, EXT 4)</b>	TOTAL	<b>329,501.00</b>	329,693.63	332,209.26			
	Terms		Net 30 days	Net 30 days	Net 30 days			
	Delivery Days				2 days			
	<b>*LOW BIDDER</b>							

BIDS WERE E-MAILED TO AND/OR PICKED UP BY:

Accudata Systems  
 Avid Systems, LLC  
 Carahsoft Technology Corp.  
 CDW-G  
 Commonwealth Computer Co.  
 Computer Solutions  
 Dell Major Public Accounts  
 Dell Marketing  
 DLT Solutions  
 EMC Corporation  
 En Pointe Technologies Sales, LLC  
 Est-grp.com

Eurofin Analytical  
 Flair Data Systems  
 Freeit Data Solutions Inc.  
 Gov Connection  
 Immix Technology Inc.  
 Insight Government Sales  
 Insight Public Sector  
 Intechsouthwest.com  
 Integration Holding Corp. Inc. dba IS Systems  
 Inx LLC  
 LLC Intech Southwest Services  
 Loop1 Systems

M&S Technologies Inc.  
 Mobius Partners  
 Netsync Network Solutions  
 NWN Corporation  
 Park Place Technologies  
 Presidio  
 Purestorage  
 RFD & Associates  
 SHI Government Solutions  
 Sigma Solutions  
 Silotech Group  
 Sirius Computer Solutions Inc.

Soliditnetworks  
 Solutions II  
 Technology Integration Group  
 Teqsys  
 vCloud Tech Inc.  
 Xerox Corporation  
 xNet Systems  
 Zones Inc.  
  
 Demandstar  
 SAWS Website